



# NEIGHBORS CAFE INVESTOR REPORT: MISSION, MARKET OPPORTUNITY, FINANCIALS, AND GROWTH PLAN

**Empowering South LA Through Affordable Nutrition and  
Community-Driven Impact.**



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## **Neighbors Cafe Investor Report: Mission, Market Opportunity, Financials, and Growth Plan**

Welcome to the Neighbors Cafe Investor Report, where we share our mission, vision, and roadmap for creating lasting change in South LA. Neighbors Cafe is more than a cafe—it's a community hub dedicated to addressing food insecurity, supporting local entrepreneurs, and fostering connections among residents. In this report, you'll find a comprehensive look at our market opportunity, innovative business model, financial projections, and impact-driven growth strategy.

With your support, Neighbors Cafe can continue to provide affordable, nutritious meals while empowering our neighborhood. Join us in building a sustainable, resilient community where everyone has access to healthy food and a sense of belonging.

# EXECUTIVE SUMMARY

## Neighbors Cafe + Community: Building Access, Empowering Community

Mission Statement	Neighbors Cafe + Community is dedicated to addressing food insecurity in South Los Angeles through affordable, high-quality meals priced at just \$4. By combining food accessibility with a welcoming community space, we are fostering a supportive environment that empowers residents and creates pathways for local entrepreneurs.
Vision Statement	To be a sustainable model for food accessibility and community development, inspiring similar initiatives in underserved areas and contributing to a future where nutritious food and meaningful connections are available to all.
Company Overview	Founded by Leila Ortiz, Neighbors Cafe is South LA's first single-price cafe, offering a low-cost, nutritious menu to address the critical issue of food deserts in our community. Beyond food, we are committed to local engagement through innovative programs like our community fridge, free breakfast events, and a culinary incubator for Black women-owned food businesses. Each of these initiatives supports our mission of not only feeding the community but also nurturing it.
Unique Value Proposition	<ul style="list-style-type: none"><li>Affordable Dining: Our single-price menu makes healthy meals accessible, encouraging consistent community patronage and high volume.</li><li>Community Programming: Offering free breakfasts, food access programs, and event spaces strengthens connections and fosters resilience.</li><li>Culinary Incubator: Our incubator program empowers Black women entrepreneurs by providing commercial kitchen space, mentoring, and business support.</li></ul>
Founder's Story	Leila Ortiz, a seasoned entrepreneur and South LA native, established Neighbors Cafe to address the community's food insecurity and bring people together. Drawing from her lived experience as a homeless teenager who grew up facing food insecurity and her passion for social equity, Leila created Neighbors Cafe as a safe, welcoming space that goes beyond dining, inspiring unity and opportunity.
Goals and Growth Potential	<ul style="list-style-type: none"><li>Immediate Goals: Secure funding to support a new location, given that our current site will be demolished in 2025. Expand community programs and launch a larger-scale catering and pop-up presence.</li><li>Long-Term Vision: To scale our model, establishing additional locations in other underserved areas, and broaden our reach through online and subscription-based sales.</li></ul>

**Neighbors Cafe represents a model of resilience and empowerment. With the right support, we can deepen our impact, expand our reach, and contribute to a future where everyone has access to nutritious food and meaningful community support.**

# MARKET OPPORTUNITY



## Meeting Demand for Accessible, Healthy Food in South LA

South Los Angeles faces significant food insecurity and limited access to affordable, nutritious meals. Neighbors Cafe aims to fill this gap by providing healthy, low-cost meals in a welcoming community setting. Our single-price model and community-focused mission align with growing consumer demand for social impact in business.

### Competitive Landscape

While there are other food service providers in South LA, Neighbors Cafe stands out with its single-price model and emphasis on social impact. Most alternatives do not offer a dedicated focus on affordability and community, giving Neighbors Cafe a unique advantage in the local market. Our blend of food access, community programs, and economic empowerment creates a comprehensive approach to addressing local needs.

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Growing U.S. Market for Affordable, Healthy Food

The U.S. market for affordable, healthy food is valued at approximately \$20 billion, with an increasing shift toward accessible and nutritious food options. As more consumers seek affordability without sacrificing health, demand for community-focused cafes like Neighbors Cafe is on the rise.

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Local Food Insecurity:

South LA is a food desert, home to over 500,000 residents, with 1 in 3 households affected by food insecurity. Limited access to affordable, nutritious food exacerbates health issues and economic challenges, creating a critical need for solutions like Neighbors Cafe that provide both food and community support

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Consumer Loyalty to Mission-Driven Brands

Research shows that 63% of consumers prefer to support brands with a strong social mission, giving Neighbors Cafe a competitive advantage as a trusted community resource. Our commitment to affordable food access and local engagement fosters loyalty and positions us as a valued part of the neighborhood.

**Neighbors Cafe is uniquely positioned to serve an underserved population, providing not only affordable meals but also a community space that fosters resilience and connection. As demand for affordable, healthy food continues to grow, we are poised to expand our impact in South LA and beyond.**

# BUSINESS MODEL



## Diverse Revenue Streams for Long-Term Sustainability

Neighbors Cafe operates with a mission-driven, community-focused business model that blends food accessibility with multiple revenue streams. Our structure is designed to ensure sustainability while allowing us to invest in programs that directly benefit our community. Each revenue stream supports our broader goal of creating accessible, affordable food options and empowering our neighborhood.

### Single-Price In-Store Sales

Our \$4 single-price menu offers high-quality, nutritious meals to all community members, regardless of income. This accessible pricing structure encourages frequent visits and loyalty while simplifying ordering. By maintaining high volume through affordable pricing, we build consistent, reliable revenue and ensure a welcoming atmosphere for everyone.

### External Sales Events

We participate in pop-up events, markets, and offer catering services, reaching a broader audience beyond the cafe itself. These external sales allow us to introduce new customers to Neighbors Cafe, generating brand awareness and additional revenue. Catering services also provide tailored offerings for special events, letting clients experience our quality and mission in diverse settings.

### Space Sharing + Rentals

Neighbors Cafe offers its space for community events, workshops, and small gatherings during non-business hours, supporting local groups and fostering community ties. This rental model generates additional income while strengthening our role as a community hub. By partnering with local organizations, we expand our reach and impact, making the cafe a central part of community life.

### Online Retail Sales

Our online store features branded merchandise and a coffee subscription service, creating recurring revenue and expanding our brand's presence. Branded items like hats, totes, and mugs strengthen our identity and foster community support. The coffee subscription offers customers a way to support us from home, building loyalty and reinforcing our mission while providing a steady income stream.



# BUSINESS MODEL



## Operational Structure

Our lean operational structure focuses on efficiency and community engagement. By sourcing ingredients locally and seasonally, we minimize costs and support other small businesses in South LA. Our staffing model includes training and development, empowering employees and maintaining a motivated, community-oriented team.

### **Expansion of Pop-Up and Catering Services**

We plan to increase our presence in local events and markets, reaching more customers and boosting both revenue and brand recognition in the community.

### **Scaling Community Programs**

With the right funding, we aim to launch our culinary incubator program and expand initiatives like free breakfasts and community workshops, deepening our local impact.

### **Introduction of Seasonal Menu Items**

By developing a rotating selection of seasonal, locally sourced offerings, we can add variety for customers and deepen relationships with local farmers and suppliers.

### **Potential for Additional Locations**

As we strengthen our model, we envision opening additional locations in other underserved areas, extending our reach and enhancing accessibility to affordable meals.

**Neighbors Cafe's business model is rooted in sustainability and impact. By combining accessible pricing, diverse revenue streams, and community-focused operations, we're able to meet local needs while building a financially resilient venture ready for growth.**



# THE ORGANIZATION

## Meet the Dream Team

Neighbors Cafe is led by a passionate and experienced team committed to addressing food insecurity and fostering community connection. With deep ties to South LA and a focus on social impact, our team brings the skills and dedication needed to drive Neighbors Cafe's mission forward.



Leila Ortiz  
Founder

Leila brings over 15 years of entrepreneurial experience, focusing on building community-centered businesses that make a difference. Her commitment to South LA and personal experiences with food insecurity inspired her to create Neighbors Cafe as a space for nourishment, empowerment, and connection. Leila's leadership is centered on sustainable growth, social impact, and fostering a supportive environment for both staff and community members.



Xochitl Polomera  
Community Advisor

Xochitl provides strategic guidance in community development, helping Neighbors Cafe build impactful programs and form partnerships with local organizations. Their expertise supports the growth of Neighbors Cafe's community outreach and engagement initiatives, ensuring our programs align with the needs and aspirations of South LA residents. By fostering these local partnerships, they help Neighbors Cafe strengthen its role as a trusted community resource.



Ja'Mesha L. Morgan, Esq.  
Legal Advisor

Ja'Mesha offers essential guidance on legal matters, including business structuring, contracts, and regulatory compliance, ensuring that all aspects of the cafe's operations adhere to legal standards. Their legal insights safeguard the cafe's foundation, allowing us to expand confidently while mitigating risks and upholding our commitment to ethical practices. With their support, Neighbors Cafe can grow sustainably, maintaining operational integrity while scaling impact.

## Supporting Staff

Neighbors Cafe's dedicated supporting staff includes two team members who play a vital role in managing pop-up events and catering services, helping us reach a broader community and build brand visibility. Trained in customer service and event logistics, they ensure that each event runs smoothly and that our mission of accessible, quality food is upheld outside the cafe. Their contributions are essential to expanding our presence and fostering positive experiences for our community at every event.

**Our team is united by a shared vision to create lasting impact in South LA. With each member bringing unique skills and perspectives, we are well-positioned to expand our mission and deepen our community impact.**

# FINANCIALS

## Building a Sustainable Foundation for Growth

Neighbors Cafe's financial strategy focuses on sustainable growth through diverse revenue streams, efficient operations, and impactful community programs. Our projections outline a path toward financial stability and growth while staying true to our mission of providing accessible, nutritious meals.

Revenue Projections	
Year 1	<ul style="list-style-type: none"><li>• Projected Revenue: \$100,000 from in-store sales, pop-up events, and initial online retail.</li><li>• Gross Profit Margin: Targeted at 60%, reflecting efficient operations and high-volume, low-cost sales.</li><li>• Net Profit: Expected net profit of \$20,000 after covering operational expenses and initial marketing efforts.</li></ul>
Year 2	<ul style="list-style-type: none"><li>• Projected Revenue: \$150,000, driven by increased brand recognition, expanded subscription and merchandise sales, and growth in catering services.</li><li>• Gross Profit Margin: Expected to rise to 65% as efficiencies improve with higher volume.</li><li>• Net Profit: Projected net profit of \$40,000 as customer loyalty and operational consistency strengthen.</li></ul>
Year 3	<ul style="list-style-type: none"><li>• Projected Revenue: \$200,000 with additional revenue from external events, pop-ups, and the introduction of seasonal menu items.</li><li>• Gross Profit Margin: Targeted at 70%, reflecting established operational efficiencies and cost savings.</li><li>• Net Profit: Estimated net profit of \$60,000 as Neighbors Cafe's model stabilizes and brand loyalty grows.</li></ul>

## Break-Even Analysis

Our break-even analysis indicates that with our current pricing and volume strategy, we can reach break-even within 18 months. By balancing high customer volume with low operational costs, Neighbors Cafe aims to maintain a steady path to profitability."

**Our financial projections demonstrate a realistic path to profitability while allowing for mission-driven growth. With your investment, Neighbors Cafe can continue to expand its impact, build stronger community ties, and serve as a lasting model of sustainable food access.**

# FUNDING NEEDS



## Investing in Sustainable Growth and Community Impact

Neighbors Cafe seeks \$150,000 in funding to secure a new location, expand community programs, and support operational stability. This investment will enable us to meet the growing demand for accessible, nutritious meals while building a stronger foundation for long-term sustainability and community engagement.

### **New Location Setup – \$75,000**

This allocation covers the initial setup of a new cafe location, as our current space will be demolished in 2025. Funds will go toward one year of rent, necessary renovations, and essential kitchen equipment to maintain service capacity. Establishing a well-equipped, welcoming space will ensure a seamless transition and continued impact.

### **Program Expansion – \$30,000**

Supporting the launch and growth of our community programs, this funding will allow us to initiate the free breakfast program, expand the community fridge, and launch the culinary incubator for Black women-owned food businesses. Each initiative aligns with our mission to address food insecurity and foster local economic empowerment.

### **Operating Costs – \$25,000**

Funding for day-to-day operations, including staffing, inventory, and utilities, will ensure smooth operations during the transition and expansion period. This allocation will help us provide consistent service and maintain affordable pricing while our customer base grows.

### **Marketing & Community Outreach – \$20,000**

With a focus on engaging the community, this funding will drive targeted marketing efforts and outreach activities to raise awareness of our new location, increase participation in community events, and attract new customers. By strengthening our brand presence, we aim to foster loyalty and encourage broader community support.

## Investment Opportunity

Your investment in Neighbors Cafe is an investment in South LA's future. With your support, we can provide essential services, enhance community bonds, and empower local entrepreneurs—all while building a scalable model that can extend beyond South LA.

**Our funding needs are carefully allocated to maximize impact and sustainability. By investing in Neighbors Cafe, you're joining a mission to provide affordable food access, create economic opportunities, and strengthen community resilience.**

# FINANCIAL PLAN



## Introduction

This financial plan outlines the capital requirements and projected financial performance of Neighbors Cafe. Our model is designed to create a sustainable impact by providing accessible, nutritious meals and fostering a strong community presence. The funding will enable us to secure a new location, expand programs, and enhance operational stability.

### Capital Requirements

We are seeking \$150,000 in funding to support our relocation and expand our community-focused initiatives.

Use of Funds	Value	Percentage
New Location Setup	\$75,000	50%
Program Expansion	\$30,000	20%
Operating Costs	\$25,000	17%
Marketing & Community Outreach	\$20,000	13%
TOTAL	\$150,000	100%

### Financial Outlook

Our financial projections highlight steady growth over the next three years, driven by diversified revenue streams and enhanced brand recognition.

US\$ (in thousands)	Year 1	Year 2	Year 3	YOY Change
Revenue	\$100	\$150	\$200	50% increase in Year 2, 33% in Year 3
Expenses	\$40	\$525	\$60	-
Profit	\$20	\$40	\$60	100% increase in Year 2, 50% in Year 3

# COMPETITOR ANALYSIS

## Neighbors Cafe's Edge in South LA's Food Access and Community Hub Market

Neighbors Cafe operates in South LA, a community facing food insecurity and limited affordable food options.

Our competitors include local cafes and small grocers, but few focus on accessibility, single-price models, or community programming. This competitor analysis highlights our unique position in the market and the ways in which our single-price, community-focused model sets us apart.

### Competitor A

#### Local Cafes

#### Strengths

Established customer base, regular clientele, convenient location in high-traffic areas.

#### Weaknesses

Higher pricing excludes low-income residents, limited community-focused initiatives.

#### Opportunities

Potential for increased sales with community partnerships.

#### Threats

Rising competition from mission-driven cafes focused on social impact.

### Competitor B

#### Small Grocers

#### Strengths

Offers a range of affordable food products.

#### Weaknesses

Limited prepared food options, no community-oriented events.

#### Opportunities

Community engagement to expand reach.

#### Threats

Increasing preference for cafes offering fresh, ready-to-eat meals.

**While traditional cafes and small grocers have a presence in South LA, Neighbors Cafe's commitment to affordability and community impact gives us a competitive edge. By prioritizing accessibility and community programming, we are well-positioned to become a trusted resource for local residents.**

# MARKET ANALYSIS



## Market Analysis for Affordable, Nutritious Dining in South LA

South LA's designation as a food desert and its high rates of food insecurity underscore the critical need for accessible, nutritious meal options. Neighbors Cafe is positioned to serve a population that has historically lacked affordable, healthy food sources, catering to families, working adults, and individuals in the local community who seek both nourishment and a sense of belonging.

### Target Market

Neighbors Cafe serves a diverse demographic within South LA, including low- to moderate-income families, individuals, and community groups who face challenges in accessing healthy food. With the region's food insecurity affecting roughly one-third of households, our target market is united by the need for affordable, high-quality dining that they can rely on. Additionally, our welcoming space attracts those seeking a safe, inclusive environment to connect, learn, and grow.



### Demographics

- Location: Primarily serving South LA neighborhoods designated as food deserts.
- Age Range: Our customer base ranges from young adults to middle-aged residents (20–50 years old), who often work locally and may have families.
- Income Level: Low to moderate income, where food accessibility and affordability are critical.
- Community Needs: South LA residents seek affordable, nutritious food options, spaces for social and cultural connection, and programs that support personal and professional growth.

**Neighbors Cafe is more than a dining option—it's a community resource that meets South LA's unique needs for food access, inclusivity, and empowerment. Our model directly addresses the challenges of food insecurity while creating a welcoming environment that fosters a strong, resilient community.**



## Marketing Plan for Neighbors Cafe: Community Engagement and Impact

Our marketing plan is designed to build strong connections with the South LA community, raise awareness about Neighbors Cafe’s mission, and drive engagement through programs and events. By combining grassroots outreach, social media presence, and community partnerships, we aim to position Neighbors Cafe as a go-to destination for both affordable, nutritious food and community support.

### Marketing Strategy

Our marketing efforts focus on reaching local residents where they live and work, building awareness through word-of-mouth, social media, and community-driven events. We leverage our single-price model to highlight affordability, while our programs and events emphasize our commitment to community empowerment. Neighbors Cafe collaborates with local nonprofits, schools, and small businesses to expand our reach and strengthen community ties.

Community Partnerships	Through collaborations with schools, nonprofits, and local groups, we amplify our mission and attract new visitors. These partnerships help us gain trust within the community and create cross-promotional opportunities that benefit both parties.
Social Media Outreach	Using Instagram, Facebook, and community-driven platforms, we share stories of impact, upcoming events, and the faces behind Neighbors Cafe. Social media enables us to connect directly with residents, keep them informed, and foster a sense of belonging that extends beyond the cafe walls.
Pop-Up Events and Catering	Hosting bi-monthly pop-ups allows us to introduce Neighbors Cafe to a broader audience and meet new community members. Our catering services offer customized experiences for special events, allowing clients to experience our values of quality, affordability, and community support in various settings.

**Neighbors Cafe's marketing plan is rooted in a deep commitment to community connection and inclusivity. By consistently engaging with residents, organizations, and social networks, we aim to position Neighbors Cafe as a trusted, valuable part of South LA. Our marketing efforts go beyond traditional promotion; they build relationships, foster loyalty, and create a space where every community member feels welcome.**



# COMMUNITY IMPACT



## Empowering Our Neighborhood Through Accessible Food and Programs

Neighbors Cafe's mission goes beyond food service; we are dedicated to creating a space where the South LA community can find support, resources, and connection. Our impact-driven programs address food insecurity, promote health and wellness, and empower local entrepreneurs, reinforcing our commitment to building a resilient community.

### Monthly Free Breakfast Program

Each month, Neighbors Cafe provides free, nutritious breakfasts to school-aged children, ensuring that young community members start their day with the nourishment needed for learning and growth. This program helps bridge the gap in food access for local families and promotes overall health for children in our neighborhood.

### Community Fridge and Pantry

Our community fridge and pantry are open to everyone, providing free, fresh, and shelf-stable food options to residents facing financial hardship. This resource promotes a culture of sharing and mutual support within South LA, offering vital assistance to individuals and families in need of food security.

### Culinary Incubator for Women-Owned Businesses

Planned for launch, this residency program will provide kitchen space, mentorship, and resources to support women entrepreneurs in the food industry. The incubator aims to empower these business owners with tools for success, contributing to economic empowerment and diversity in the culinary space.

### Community Events and Workshops:

Neighbors Cafe hosts a variety of events, from wellness workshops and live music nights to creative classes and community movie screenings. Each event fosters connections among residents, creating a vibrant gathering place that celebrates local culture and supports personal and communal growth.

# COMMUNITY IMPACT



## Impact Metrics

At Neighbors Cafe, our commitment to community impact is measurable and meaningful. Each of our initiatives addresses a critical need in South LA, from reducing food insecurity to fostering local entrepreneurship. Our impact metrics capture the effectiveness of our programs and partnerships, demonstrating our dedication to building a healthier, more empowered community.

### Food Insecurity Reduction

Through our \$4 single-price menu and community programs, Neighbors Cafe consistently provides affordable, nutritious meals to local residents, directly addressing food insecurity in South LA. This approach ensures that everyone, regardless of income, has access to quality food, helping to build a healthier and more food-secure community.

### Educational and Wellness Support

Our monthly events, including wellness workshops and youth-focused activities, promote health, education, and personal growth among community members. By offering these programs free of charge or at low cost, we empower residents with the knowledge and resources to make positive lifestyle changes.

### Economic Empowerment for Local Entrepreneurs

The upcoming culinary incubator program will provide Black women-owned businesses with access to kitchen space, mentorship, and business resources. This initiative is designed to boost economic opportunity within the community, creating a supportive pathway for entrepreneurs to thrive and contribute to the local economy.

### Local Partnerships and Sustainable Sourcing

Neighbors Cafe collaborates with local producers, small businesses, and nonprofit organizations to source ingredients sustainably and strengthen community ties. These partnerships not only support other local enterprises but also enhance the quality of our offerings, amplifying our collective impact in South LA.

**Our commitment to community impact shapes everything we do at Neighbors Cafe. By addressing food insecurity, empowering local entrepreneurs, and fostering connections, we are creating a lasting positive impact in South LA, building a stronger, more resilient neighborhood for all.**

# LEGAL DOCUMENTS

## Ensuring Transparency and Compliance

Neighbors Cafe is committed to transparency and adherence to all legal requirements. We provide essential legal documentation to give potential investors a clear understanding of our business structure and compliance, ensuring a solid foundation for sustainable growth.

### Incorporation Documents

Official documentation of Neighbors Cafe's LLC registration, confirming our legal business structure. These documents establish Neighbors Cafe as a recognized entity under state and federal regulations, providing a stable foundation for business operations and investor security.

### Tax Identification Documentation

Our tax identification number (EIN) is provided to verify our registered status with the IRS and our compliance with tax obligations. This documentation reinforces our commitment to financial accountability and transparent business practices.

**Neighbors Cafe's legal documentation underscores our dedication to compliance and transparency, establishing trust and confidence in our operations. With a solid legal foundation, we are positioned to grow sustainably and responsibly.**

# PITCH DECK

## An In-Depth Look at Neighbors Cafe's Mission and Growth Potential

Our pitch deck offers a comprehensive presentation of Neighbors Cafe's mission, business model, community impact, and financial projections. This visual guide walks potential investors through our unique approach to tackling food insecurity in South LA, highlighting our vision for sustainable growth and expanded community engagement.

### Pitch Deck Overview

Mission & Vision	A clear statement of Neighbors Cafe's dedication to addressing food insecurity and building a supportive community space, along with our long-term vision for expansion.
Market Opportunity	Insights into the demand for affordable, healthy food options in South LA and the competitive advantages of our community-focused model.
Business Model & Revenue Streams	An overview of our diverse revenue sources, including in-store sales, online retail, catering, and space rentals, designed to ensure sustainability and impact.
Community Impact	Key metrics and program descriptions that illustrate how Neighbors Cafe is making a difference through initiatives like free breakfasts, a community fridge, and our upcoming culinary incubator.
Financial Projections	A summary of projected revenue and profit growth over the next three years, showcasing our plan for steady financial health and long-term success.
Funding Needs & Allocation	A breakdown of the \$150,000 funding requirement, explaining how each allocation supports Neighbors Cafe's goals for relocation, program expansion, and marketing.

Visit [www.neighborscafe.co/pitchdeck](http://www.neighborscafe.co/pitchdeck) to view our full deck and explore the details of Neighbors Cafe's impact, financial outlook, and growth strategy. Join us in our mission to create a more food-secure, empowered community.

# INVESTOR FAQs

## Answers to Common Questions from Our Investors

We've compiled answers to frequently asked questions to help you understand Neighbors Cafe's mission, financial model, and community impact. If you have further inquiries, please don't hesitate to reach out.

### FAQs

What is Neighbors Cafe's primary mission?	Neighbors Cafe is dedicated to addressing food insecurity in South LA by providing affordable, nutritious meals through a unique single-price model. Beyond food access, our mission includes building a community hub where residents can connect, find resources, and support local entrepreneurship.
How does Neighbors Cafe generate revenue?	We utilize multiple revenue streams, including \$4 single-price in-store sales, pop-up events and catering, online retail for branded merchandise and coffee subscriptions, and space rentals. This diversified approach helps ensure financial sustainability while allowing us to fund community programs.
What makes Neighbors Cafe different from other cafes or community initiatives?	Neighbors Cafe combines a socially impactful business model with accessible, nutritious food in an area designated as a food desert. Our unique single-price model and community-focused programs, like the community fridge and planned culinary incubator, set us apart from traditional cafes and nonprofit initiatives.
How will the \$150,000 funding be used?	The funding will support our relocation, expand community programs, and cover operating and marketing expenses. Specifically, \$75,000 will go toward a new location setup, \$30,000 toward program expansion, \$25,000 toward operating costs, and \$20,000 toward marketing and community outreach.
What impact has Neighbors Cafe made in the community so far?	Since launching, we've provided affordable meals to address food insecurity, hosted free breakfasts for children, and offered community workshops. Our community fridge and pantry further support those in need, and our planned culinary incubator will empower Black women entrepreneurs in the food industry.
How does Neighbors Cafe plan to scale its impact?	Our future growth strategies include expanding pop-up and catering services, adding seasonal menu items, launching new community programs, and exploring additional locations. With funding, we aim to deepen our impact in South LA and potentially replicate our model in other underserved communities.
How does Neighbors Cafe ensure transparency and compliance?	We provide essential legal documentation, including incorporation documents and tax identification, to demonstrate compliance with legal standards. Additionally, our financial plans and projections are structured to maintain transparency with investors, ensuring that all funds are used responsibly and effectively.
How can I stay updated on Neighbors Cafe's progress?	We will provide regular updates to our investors, including impact reports and financial summaries. Additionally, investors are welcome to join our events, visit our location, and participate in community gatherings to see our work firsthand.

# CONTACT US FOR FURTHER INQUIRIES



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